# CCH® Business Fitness NZ Content



With the CCH Business Fitness NZ content solution, there's no reason you can't offer new services, or augment and unbundle existing services. Here are a few services and product offerings made easy with our procedures.

Many of these services are designed to be administered by an administrator or client services and overseen by the client manager.

# **Suites & Kits**

## **Company Administration Service**

This very in-depth content suite covers most company administration tasks, from company setup through to cessation of company. You can find all of your minutes attached to the relevant subprocedures.

This procedure suite focusses on undertaking as many tasks as possible online.

#### **Trust Administration Service**

This content suite houses all of your minutes attached to the relevant sub-procedures.

You can take one of two paths: Risk reviewing existing trusts or setting up new trusts. This then flows through to annual administration.

## **Employer Documentation Kit**

The Employer Documentation Kit is a self-contained package you sell to your clients. It contains over 40 documents designed to bring them in line with the legislation introduced as of 1 April 2011.

Easy to compile and market, this kit can be sold to as many of your clients as you see fit.

## **ACC Administration & Advisory Service**

This five-part content suite covers how to offer a robust ACC service, from registering for ACC Online Services, through to managing client claims & levies.

# Added value

## **FAQs**

CCH Business Fitness NZ FAQs are designed to help your accounting team with common client queries. These FAOs aim to:

- Help clients on-the-spot, with accurate information
- Reduce senior-level involvement
- Facilitate up-selling and reduce the 'charging for a phone call' type of fee queries
- Increase team member knowledge

All FAQs come with a script and report. Popular topics include Entertainment Expenses, Minimum Wage Rates and KiwiSaver.

## **Coaching Library**

Our coaching library is chock-full of reports, guides, checklists and additional tools to help advise clients at a business advisory level.

Reports and guides are written in layman's terms without accounting speak or 'dumbing down' the subject material.

Subjects include starting in business, technology, customer service, HR and KPIs.

## **Newsletter Service**

In your CCH Business Fitness NZ knowledge base you can find two newsletters which are only 10 minutes away from being ready for clients.

Wilco is your compliance newsletter. This is highly topical, date sensitive and is released as a four-page quarterly newsletter, with two-page special editions released as required.

Business Forward is your business advisory newsletter which is released every two months.

The only preparation these newsletters need is to add your firm logo and details. Or you can customise as much as you see fit.

We record free webcasts on using Wilco.

# CCH® Business Fitness NZ Hot Content

Depending on what's going on in your world, some items of content will always be 'hotter' than others.

So here's what's on the temperature gauge right now...

#### **Provisional Tax Calculator**

This tool will help you streamline your provisional tax process in a time-efficient way, and includes the ability to estimate profit for the year in case they need to pay extra. No more surprise bills and UOMI!

## **Use of Money Interest Calculator**

Speaking of UOMI, this calculator will help you accurately estimate your clients' exposure to use of money interest and late payment penalties, when paying prov tax or through IRD reassessment. Watch this space...

### **Rates & Thresholds**

A quick-reference document listing all your most commonly used rates and thresholds.

## **Tax Management**

This procedure outlines how to print 901 tax letter reminders for provisional and terminal tax. Update tax management after each tax due date.

### **Tax Refunds**

The process for sending refunds to clients, ensuring fee deductions follow ethical guidelines.

## **Tax Debt Management**

Comprehensive process for advising clients on handling tax debt. With detailed decision tree to assist you in compiling thorough tax relief applications to IRD.

## **Integrated Workpapers**

Our workpapers integrate not only with each other, but with MYOB AO, APS and other accounting systems. Reconcile data straight from your GL and post journals back into your practice management software.

## **Livestock Workpapers**

Got farming clients? These workpapers can also integrate with your GL and are farming-specific. Look up the Herd Scheme Values chart for a great graphic education tool for your clients.

## **Income Tax Returns**

Procedures to ensure income tax returns are completed accurately, with links to preparation checklists.

### **Loss Limitation Kit**

Use this comprehensive workbook to generate a client questionnaire, calculate owners' basis in your LTCs and prepare shareholder summaries.

### **Dividend Preparation**

This procedure links through to our Dividend Workpapers and ICA Reconciliation spreadsheet.

# Working For Families Tax Credits Calculator

Determine the correct calculation of your clients' tax credits.

MTG: Watch out for 'MTG' links. These refer to the CCH Master Tax Guide!



www.businessfitness.co.nz 0800 10 58 60

## **Your Content**

## Who are you?

Depending on your role, certain content may be more relevant to you than to your fellow team members.

This guide will help you remember key content, and you can note down things to explore later.

## **Accounting Team**

For a quick one-stop-shop, visit the Workpapers & Calculators section.

Processes to explore:

- Financial Statements
- Dividend Preparation
- Tax Explore this entire section in depth
  - Income Tax
  - GST
  - FBT
  - Prov Tax
  - Tax Refunds
- Working for Families
- FAQs

Interesting content:							
	-						
Add Rates & Thresholds table to your favourites!							

## Partners & Senior Managers

For high-level Business Development support, visit the Coaching Library.

Processes to explore:

- Engagements
- Tax Explore this entire section in depth
  - Resolving Tax Debt
  - Tax Disputes
- Risk Review processes
- Employer Documentation Kit
- Business Needs Assessment
- Planning Days
- Valuations
- Client Screening
- Employment Process
- Strategic Planning DayInteresting content:


## **Your Content**

# **Administration Team Customer Service & Marketing** Processes to explore: Processes to explore: Company Administration suite New Clients process Trust Administration Administration Welcome Pack - ACC Administration & Advisory Setup - Dealing with Death Contact Day-to-day - Great for risk management Records Folders Banking • Wilco & Business Forward newsletters Couriers Seminars **Telephone Answering** Debtors Interesting content: Interesting content:

### Subscribe to our YouTube channel

www.youtube.com/businessfitnessnz

The Business Fitness channel contains helpful videos and tutorials.

Or go to www.businessfitness.co.nz
To view full-length webcasts and webinars.

## For Help With:

- Using the software, use the iFirm Online Learning Centre
- Finding or using our content, email support@businessfitness.co.nz or phone 0800 10 58 60 or visit www.businessfitness.co.nz

CCH® Business Fitness NZ

## Searching for Business Fitness Content Quick Guide

#### Introduction

This guide is designed to help you get the best results when searching for Business Fitness content in iFirm Intranet

To access the search engine simply navigate to your Intranet home page and type into the **Search** field.

If you don't know exactly what you're looking for, it may be more helpful to browse to a procedure from the Content Hub page.

Unless you are already familiar with the tools, it's best to start from the procedure and select the relevant tool, (e.g. letter, form, website, guide, etc) from there. This ensures tools are used in context.

### **How Content is Structured and Named**

When searching, it helps to know how Business Fitness content is structured and named.

**Structure:** Content is procedure-driven. Procedures contain step-by-step instructions on how to perform a task and links to relevant tools. It's best to start from a procedure when you're looking for a related tool.

Naming: When we develop and name content we determine where it fits into a subject area or process (e.g. ACC) and what the related task and procedure is. Where a procedure fits within a wider group of procedures, we include the subject area or process (e.g. ACC) in the document title.

## Using 'Tag' to filter

This is usually the most useful filter.

When you begin searching, start by typing the type of document you are looking for, e.g. 'letter' and selecting the tag which appears. Then add a keyword.

From here you can select the type of document that you want to search for. For example, if you search for ACC using Procedure as the Tag, the search will return ACC-related Tag type then only ACC letters will return.

ONE TAG: ONE KEYWORD

#### For Help With:

- Using the software, use the iFirm Online Learning Centre
- Finding or using our content, email support@businessfitness.co.nz or phone 0800 10 58
   60 or visit www.businessfitness.co.nz

#### **Useful Tags**

Anna Barlinana	
Articles	Article on a given topic
Checklists	List with check boxes
Examples	Example
Forms	Has spaces to fill in information, may be a paper form, a minute or a calculator
Guides/Manuals	Wordy document used to inform a team member
Letters	Letter to a client or third party
Policies	E.g. email policy or dress code
Presentations	PowerPoints
Procedures	Step by step processes with links to tools and templates
Reports	Wordy document used to inform a client
Scripts	Document to help you speak to client
Sub-Procedure	Step by step processes with links to tools and templates, linked from larger procedures e.g. Company Admin

Don't forget you can use your Content Tags too! Search only Excel Spreadsheets or PowerPoint presentations.

#### **Partial Searches**

iFirm uses a partial word search. It's useful as a short form of keyword, or when you're not sure about your keywords and want to capture a range of options.

Example searches:

- refund will find refund, refunded, refunding and refunds
- minute will find minute and minutes
- trust will find trust and trusts

You can use a partial words search in combination with other relevant filters (e.g. search for ACC Cover with Tag Procedure).

### **Multiple words**

Be aware when using multiple words, that iFirm will only find them in the exact sequence you use. E.g. 'GST Refund" will find 'GST Refund Letter" but not "GST - Large Refund to IRD".

So stick to the golden rule:

**ONE TAG: ONE KEYWORD** 

## CCH® Business Fitness NZ





# CCH® Business Fitness NZ FAQs

CCH Business Fitness NZ FAQs are designed to help your accounting team with common client queries.

#### These FAQs aim to:

- Help clients on-the-spot, with accurate information
- Reduce senior-level involvement
- Facilitate up-selling and reduce the 'charging for a phone call' type of fee aueries
- Increase team member knowledge

## All FAQs come with a script and report. Here's a list of topics and their linked tools...

- ACC and Claims
- ACC Levies and How They Work
- Balance Dates Changing
- Balance Dates Options
- Balance Dates for Kiwifruit Orchardists
- Business Interest and RWT
- Business Structures Changing
- Business Structures Options
- Client Gift Expenses
- Employee Accommodation Expenses
- Employee Versus Independent Contractor
- **Employment Relations and Holidays Act**
- **Entertainment Expenses**
- **FBT** and Company Vehicles
- Fines
- Foreign Investment Fund
- Foreign Superannuation Tax Rules
- **GST** and Commission Based Insurance Agents
- **GST Ratio Option**
- Home Office Expenses
- IRD Tax Disputes
- KiwiSaver Livestock Valuation Methods
- Minimum Wage Rates
- Mixed Use Assets

- (links to procedure & report)
- (links to reports)
- (links to checklists & forms)
- (links to expenses table)

(links to letters & forms)

(links to letter & report)

(links to calendar & expense tracking)

(links to letter)

- Parental Leave Employers
- Parental Leave Self-Employed
- Partnerships and Allocating Profits
- PAYE Intermediary Subsidy
- Payments to Spouses
- Personal Property Security Act
- PPSR Discharge
- Provisional Tax
- Public Holidays and Closedown Periods
- OCs and LTCs
- Reimbursing Allowances
- Rental Properties Structures and Expenses Shareholder Remuneration
- Sponsorship Expenses
- Stocktake
- Student Allowances and Loans
- Tax Debt
- Terms of Trade
- Travel Allowances
- **Travel Expenses**
- Trust Administration and Legal Costs
- Use of Money Interest
- Vehicles Lease or Buy
- Wage Subsidies
- Working for Families

(links to letter)

(links to report & letter)

(links to guide)

(links to deductibility table)

(links to procedure)

(links to form, letter & checklist)

(links to procedure)

(links to examples & form)

(links to calculator)